

The Big Picture of Reducing Accidents and Incidents

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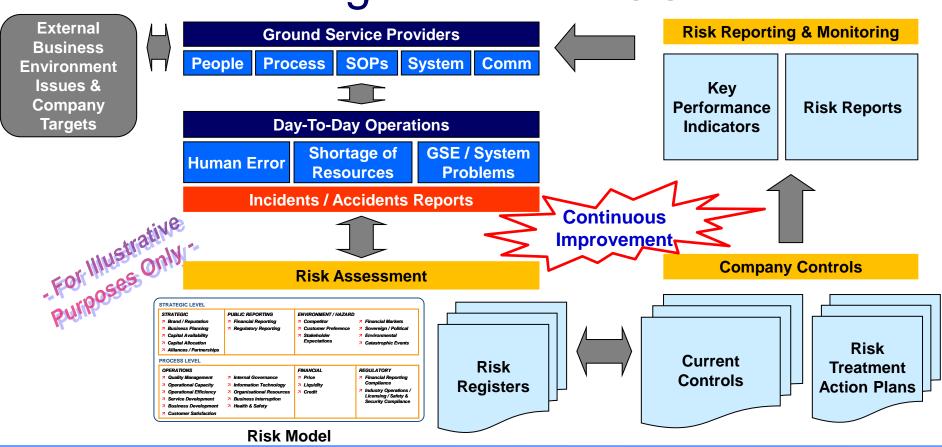


What is the Big Picture for GSPs?

- Reducing damage cannot be done in a vacuum leadership from the front (top management) is crucial, supported by engagement at all levels of the company
- Pinpointing accidents and incidents by themselves will not cut it proper risk management processes need to be implemented
- Data sharing is crucial to identifying trends that could indicate a potential safety issue e.g. Global Safety Information Center (GSIC) which incorporates operational and safety information (accident data, operational safety reports, IOSA and IATA Safety Audit for Ground Operations (ISAGO) audit findings, Flight Data eXchange (FDX), an aircraft ground damage database and a new cabin safety operational report database.



What is the Big Picture for GSPs?





How To Manage Risks Across GSPs?

Level 1:

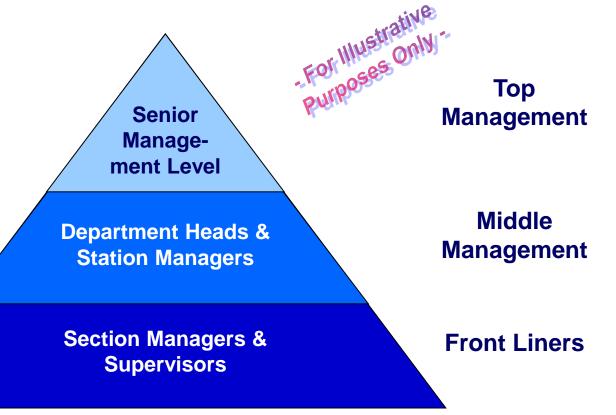
Very significant company level, cross-department & station risks

Level 2:

Remaining company level, very significant department & station risks

Level 3:

Remaining department & station risks





Top 3 Things That Can Take The Company Down

- Non compliance with industry operations / licensing / safety & security requirements non renewal of AOC, IOSA, ISAGO, etc.
- → Poor brand / reputation high number of incidents, accidents resulting in loss of customers
- Stakeholder expectations are not met − decrease of funds / investments from investors / government grants



Questions To Answer As A Company Leader...

- Nhat are the top risks that your company faces (80:20 rule − i.e. the top 20 risks that gives you 80% of your "headaches")?
- What are the key strategies / action plans to prevent or manage the risks above?
- Do the parties in-charge know the strategies / action plans and are they implementing them effectively?
- → Do you have a common risk language across your company (i.e. a risk model)?



Sample Risk Model – Aviation Industry

Source: IATA Integrated Risk Management Guidance Manual, 2010 Edition

Health & Safety

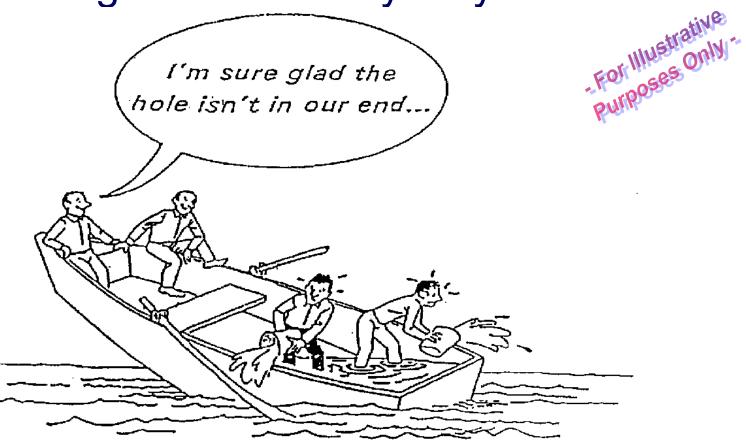
Customer Satisfaction

STRATEGIC LEVEL **STRATEGIC PUBLIC REPORTING ENVIRONMENT/HAZARD** → Brand / Reputation Financial Reporting Financial Markets Competitor **Business Planning** Regulatory Reporting Sovereign / Political Customer Preference Capital Availability Stakeholder Environmental **Expectations** Capital Allocation **对 Catastrophic Events** Alliances / Partnerships **PROCESS LEVEL OPERATIONS FINANCIAL** REGULATORY Operational Capacity → Financial Reporting 对 Internal Governance → Price Compliance → Operational Efficiency → Information Technology **对 Liquidity** Industry Operations / → Product Development Organisational Resources Credit Licensing / Safety & Channel Effectiveness 对 Business Interruption Security Compliance

Going forward – do we need a customised risk model for GSPs?



Risk Management is Everybody's Business







- Thank You -