







2012 Annual Conference of the Interline ULD User Group(IULDUG)

Presented by:
Ms. Angel Cheung
General Manager
DAS Nordisk Limited

Company Introduction











- Established in 1997 in Hong Kong, the world's largest cargo airport
- Professional experience in
 - ULD fleet management
 - ULD leasing and rental
 - □ ULD repair
- Airworthiness approvals
 - **□** FAR145, CCAR145, HKAR145, JMM







Geographical Network











DAS Nordisk Phoenix Aviation Equipment Ltd.



上海東實航空地面設備有限公司 Shanghai Dongshi Aero Equipment & Engineering Co. Ltd.

DEVELOPMENT IN PROGRESS

DAS Aviation Support (Southern China) Ltd.

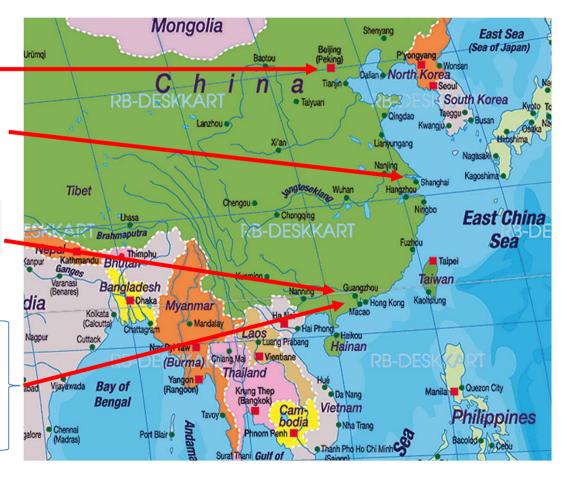


Dah Chong Hong - Dragonair Airport GSE Service Ltd.

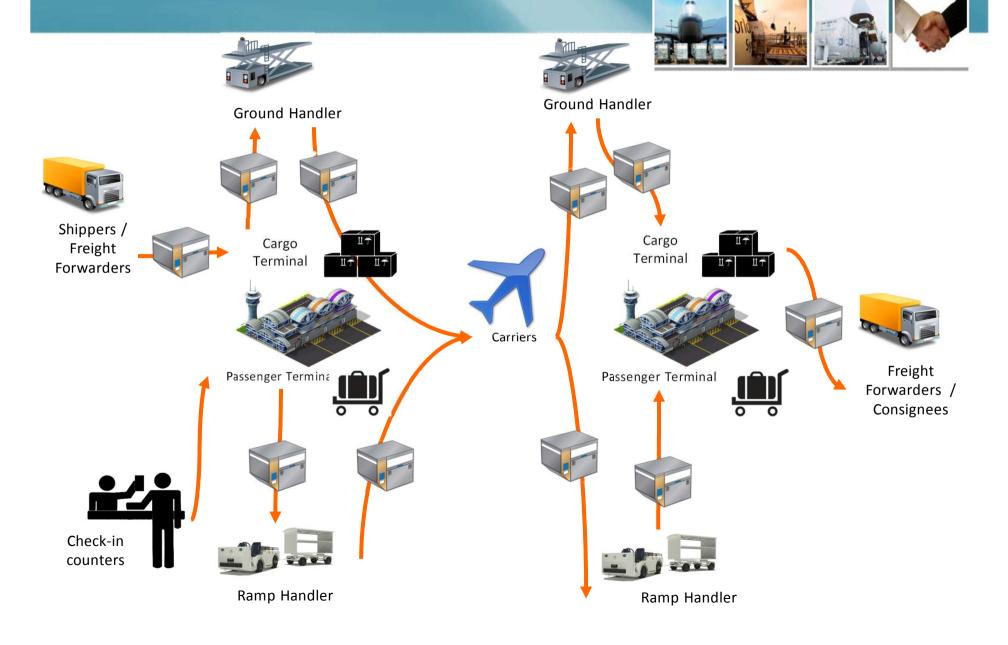


大昌-港龍航村支援有限公司 DAS Aviation Support Limited





Risk Management for ULD



Minor Damages















Heavy Damages

















Risk Management for ULD









Economy Risk

• Expenditures associated with unnecessary ULD damages or shortage

Commercial Risk

- Potential revenue loss as a result of shortage of ULD
- Service non-conformance and damage to customer relationship

Regulatory Risk

- Compliance with airworthiness standards and regulations
- Compliance with industrial specifications & standards

Flight Safety Risk

- Direct or indirect damage to aircraft and accidents
- Putting lives at risk

How to improve ULD management









[Logistics Company]

Experienced trucker equipped with rollers bed

[MRO]

Provide airworthy
serviceable units to airlines
and work closely with
airlines for ULD
improvement such as
modification, retrofit, weight
saving and provide repair
history & data analysis

[Cargo Forwarder]

Warehouse constructed with ball mat or moveable slave dolly work station

Each
stakeholder
should carry
its
responsibility

[Leasing Company]

Provide airworthy serviceable and applicable units to airline during ULD shortage at preferred locations

How to improve ULD management









BUT HOW?

[Airlines]

Manage the vendors in the supply chain

C Compliance

Airworthiness

R Regulations

E Education

Thank You









