

## 2012 Annual Conference of the Interline ULD User Group(IULDUG)

Presented by:  
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General Manager  
DAS Nordisk Limited

# Company Introduction



大昌 - 港龍空運設備有限公司  
DAS NORDISK LIMITED  
A Joint Venture of DAH CHONG HONG, DRAGONAIR and NORDISK

- Established in 1997 in Hong Kong, the world's largest cargo airport
- Professional experience in
  - ULD fleet management
  - ULD leasing and rental
  - ULD repair
- Airworthiness approvals
  - FAR145, CCAR145, HKAR145, JMM



# Geographical Network



北京鳳凰大昌航空設備維修有限公司  
DAS Nordisk Phoenix Aviation Equipment Ltd.



上海東實航空地面設備有限公司  
Shanghai Dongshi Aero Equipment & Engineering Co. Ltd.

## DEVELOPMENT IN PROGRESS

DAS Aviation Support (Southern China) Ltd.



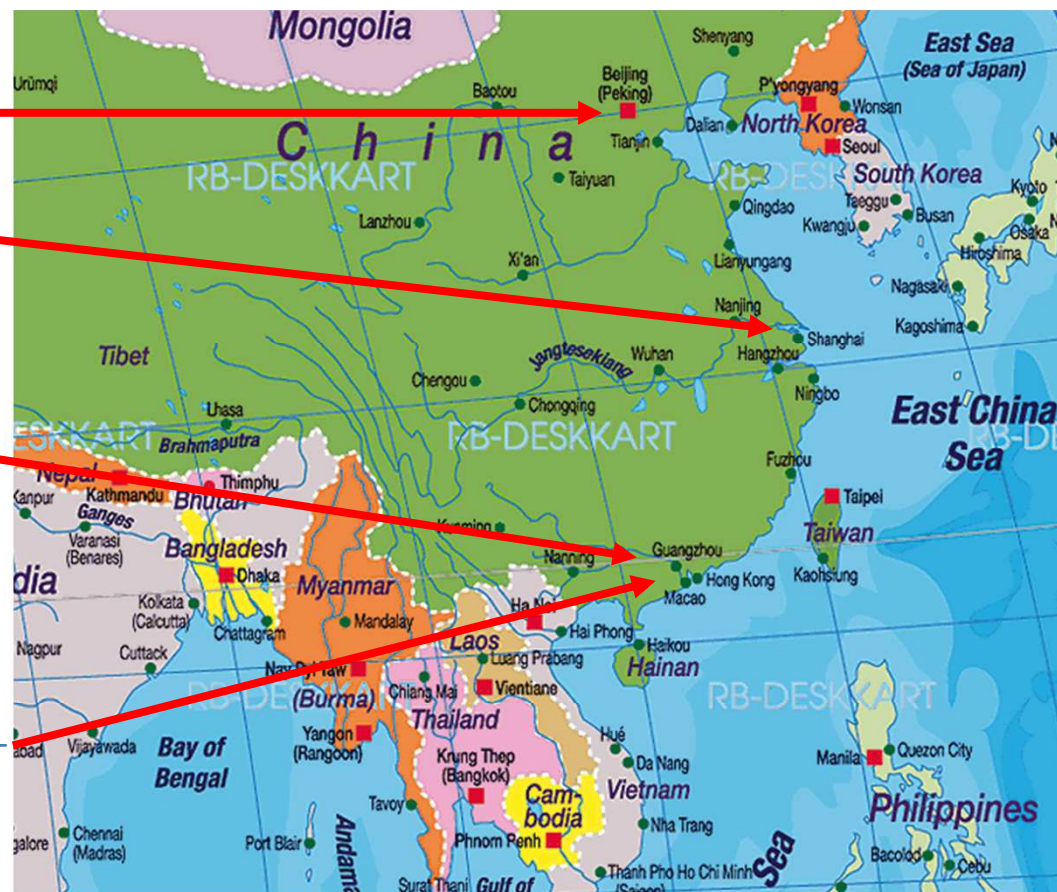
大昌-港龍 機場地勤設備服務有限公司  
Dah Chong Hong - Dragonair Airport GSE Service Ltd.



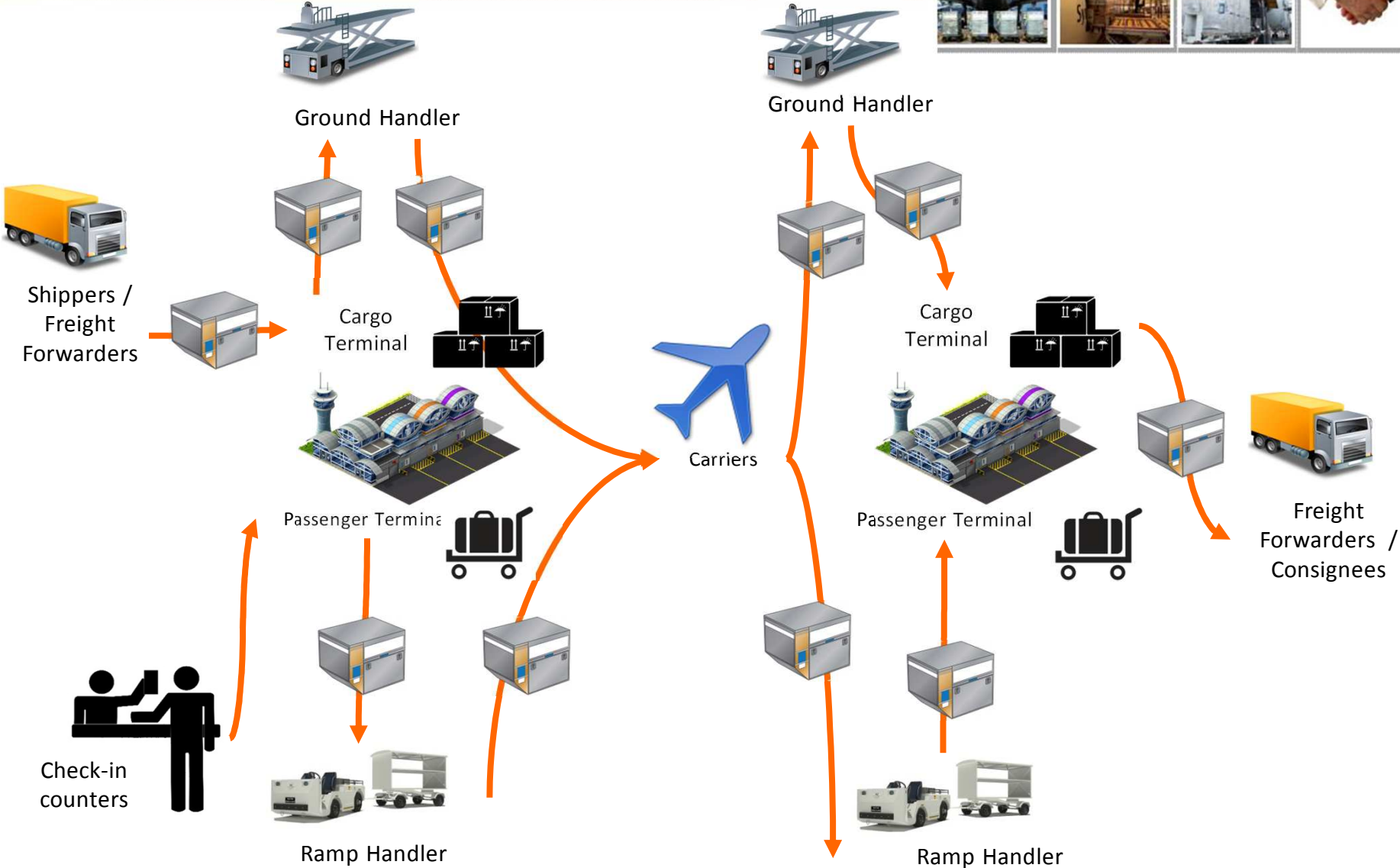
大昌-港龍航材支有限公司  
DAS Aviation Support Limited



大昌-港龍空運設備有限公司  
DAS NORDISK LIMITED  
A Joint Venture of DAH CHONG HONG, DRAGONAIR and NORDISK



# Risk Management for ULD



# Minor Damages



# Heavy Damages



# Risk Management for ULD



## Economy Risk

- Expenditures associated with unnecessary ULD damages or shortage

## Commercial Risk

- Potential revenue loss as a result of shortage of ULD
- Service non-conformance and damage to customer relationship

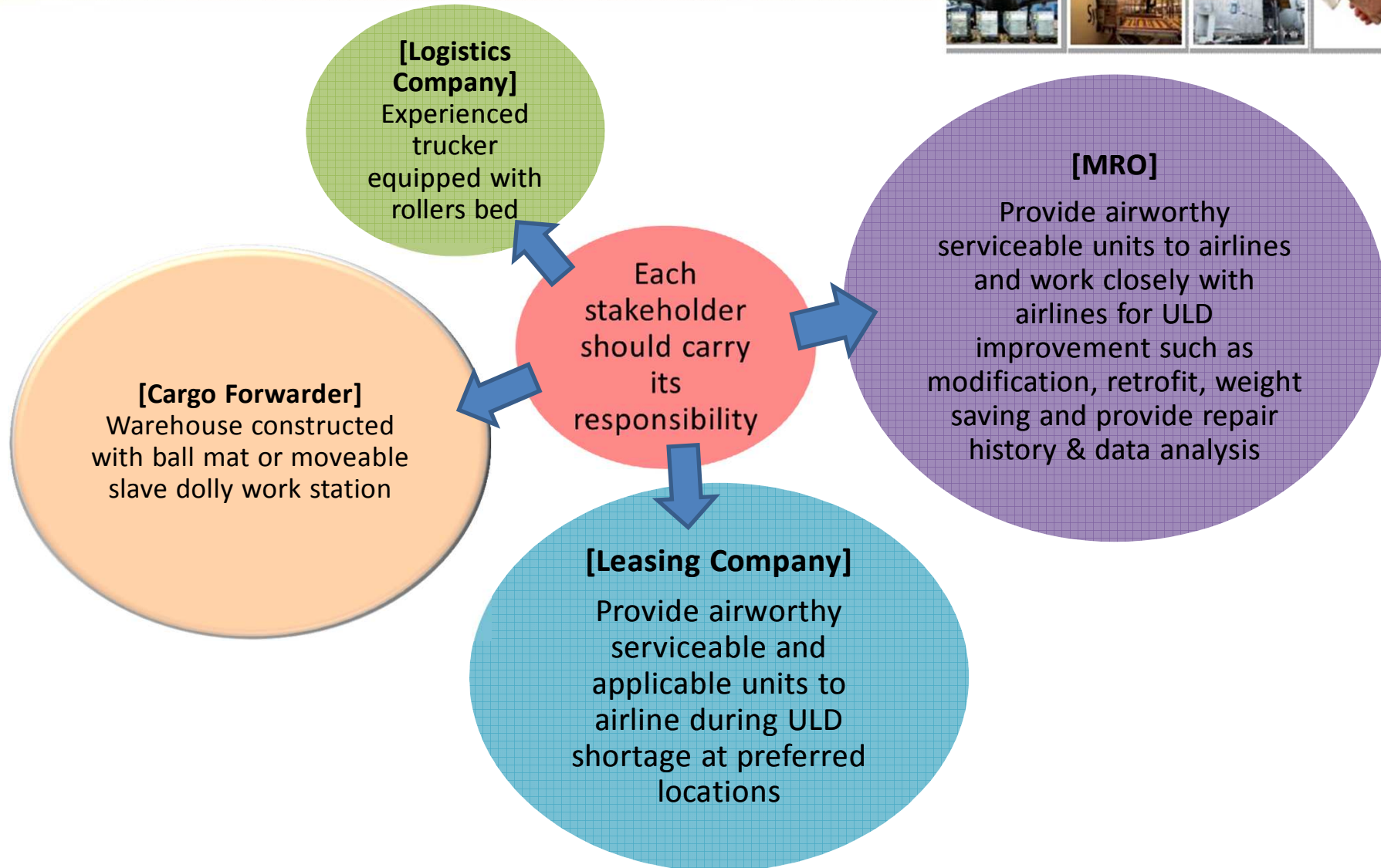
## Regulatory Risk

- Compliance with airworthiness standards and regulations
- Compliance with industrial specifications & standards

## Flight Safety Risk

- Direct or indirect damage to aircraft and accidents
- Putting lives at risk

# How to improve ULD management



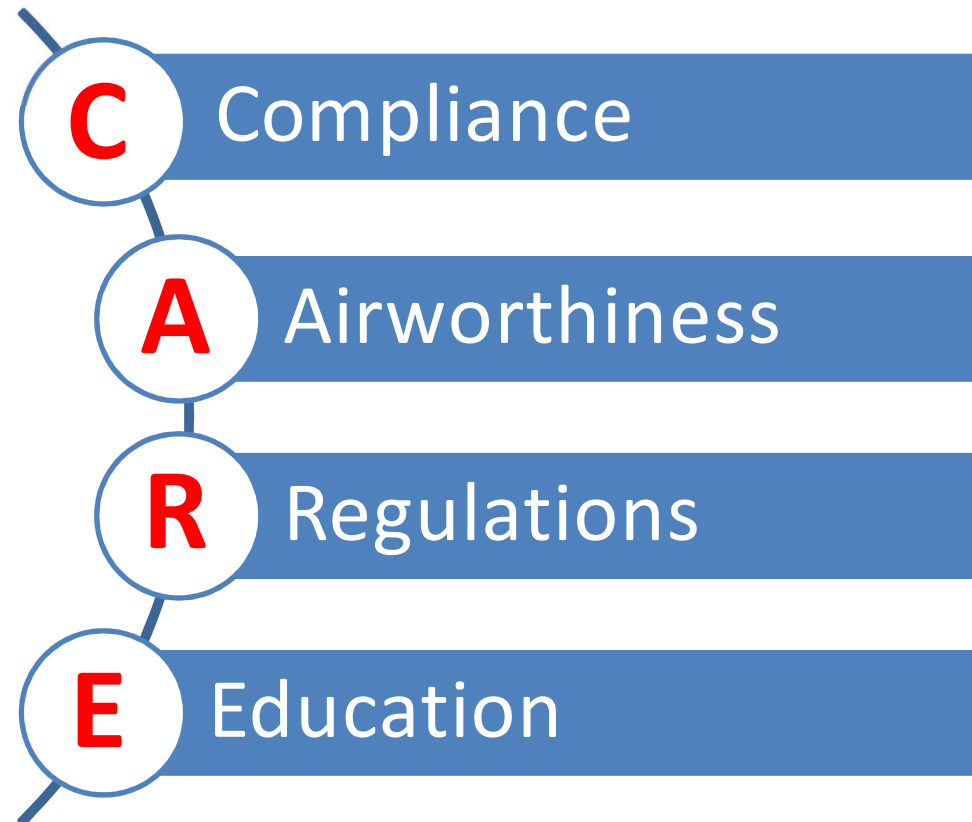


# How to improve ULD management



## BUT HOW?

**[Airlines]**  
Manage the vendors in the supply chain



# Thank You

